



WOOLWICH MINOR HOCKEY ASSOCIATION INC.

24 Snyder Ave. S. (Elmira Arena), P.O. Box 204, Elmira, ON N3B 2Z6 (519) 669-2789

Annual General Meeting REPORT

April 23, 2012

LOCATION: Woolwich Memorial Centre
TIME: 8:00 p.m.
CHAIR/PRESIDENT: Steve Hanley
SECRETARY: Shelley Clifford

Members: Steve Hanley, Paul Wilson, Rob Waters, Brian Knipfel, Diane Weigel, Jodi Young, Deb Good, Eric Brubacher, Chris Williams, Tracey Williams, Tom Arndt, Dave Baker, Garry Mayberry, Chris Schnarr, Shelley Clifford

Parents: 14 in attendance

1) **President's Welcome**

Thank you to all the Executive, Coaches, Parents for a successful season.

Motion to accept Minutes from April 26th AGM 2011 by Pat Kyte, seconded by Steve McCallum.

2) **Treasurer's Report: Deb Good**

WMHA Statement of Financial Position as of March 31, 2012

	<i>BUDGET</i>	ACTUAL	ACTUAL	Actual \$	%AGE
	<i>2011/2012</i>	2012	2011	2012-2011	2012-2011
<u><i>INCOME</i></u>					
Registrations	\$346,961.00	\$341,061.52	\$336,115.60	\$4,945.92	1.45%
Sponsorships	\$15,000.00	\$19,300.00	\$15,329.33	\$3,970.67	20.57%
Gate Receipts	\$2,500.00	\$2,673.05	\$1,032.00	\$1,641.05	61.39%
Fundraising - Golf	\$2,000.00	\$1,906.40	\$3,672.53	-\$1,766.13	-92.64%
Fundraising - Pepperettes	\$6,500.00	\$6,506.00	\$4,782.72	\$1,723.28	26.49%
Fundraising - Cash					
Calenders	\$3,500.00	\$4,640.00	\$3,470.00	\$1,170.00	25.22%
Fundraising-Barbeque	\$750.00	\$0.00	\$750.00	-\$750.00	0.00%
Fundraising -Misc	\$0.00	\$1,535.76	\$2,000.00	-\$464.24	0.00%
Camp(T Code)	\$0.00	\$1,735.00	\$0.00	\$1,735.00	100.00%
Player Development	\$8,500.00	\$6,930.00	\$8,705.00	-\$1,775.00	-25.61%
Woolwich Weekend	\$14,500.00	\$14,500.00	\$19,308.82	-\$4,808.82	-33.16%
Rep Tryout Fee	\$4,500.00	\$6,120.00	\$0.00	\$6,120.00	0.00%
Bank Interest	\$500.00	\$575.25	\$550.49	\$24.76	4.30%
Misc. Income	\$2,750.00	\$5,501.89	\$4,418.12	\$1,083.77	19.70%

Total Income	\$407,961.00	\$412,984.87	\$400,134.61	\$12,850.26	3.21%
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EXPENSES

Ice Rental	\$273,839.45	\$278,599.32	\$273,145.10	\$5,454.22	1.96%
Referees and Timekeepers	\$35,000.00	\$35,790.00	\$35,098.75	\$691.25	1.93%
Timekeepers	\$9,000.00	\$8,629.50	\$8,884.50	-\$255.00	-2.95%
Insurance	\$30,000.00	\$26,997.41	\$26,661.69	\$335.72	1.24%
Shirts	\$8,400.00	\$8,982.38	\$9,686.81	-\$704.43	-7.84%
Equipment					-
	\$3,500.00	\$1,089.87	\$3,733.18	-\$2,643.31	242.53%
Office Manager	\$6,000.00	\$7,675.00	\$4,568.00	\$3,107.00	40.48%
Ice Scheduler	\$10,500.00	\$10,500.00	\$10,500.00	\$0.00	0.00%
T telephone	\$2,500.00	\$2,037.92	\$2,123.66	-\$85.74	-4.21%
Clinics/Trainer Rebates					-
	\$1,500.00	-\$117.20	-\$451.43	\$334.23	285.18%
Trophies	\$3,000.00	\$2,827.09	\$3,171.74	-\$344.65	-12.19%
Entry Fees	\$4,000.00	\$4,493.81	\$3,871.49	\$622.32	13.85%
Internet Services	\$1,000.00	\$176.85	\$158.84	\$18.01	10.18%
Office Supplies	\$2,000.00	\$1,143.24	\$1,111.36	\$31.88	2.79%
Executive Travel Expenses	\$500.00	\$117.49	\$0.00	\$117.49	0.00%
Advertising					-
	\$1,000.00	\$259.62	\$752.41	-\$492.79	189.81%
Annual Banquet	\$0.00	\$1,960.10	\$1,036.03	\$924.07	47.14%
Misc.	\$3,000.00	\$2,251.00	\$3,402.22	-\$1,151.22	-51.14%
Bank Charges	\$300.00	\$359.15	\$348.16	\$10.99	3.06%
OMH/Hub Annual Meetings	\$400.00	\$400.00	\$400.00	\$0.00	0.00%
Player Development	\$5,500.00	\$5,313.12	\$5,404.35	-\$91.23	-1.72%
Sock Expense	\$5,000.00	\$4,851.75	\$4,927.25	-\$75.50	-1.56%
Rent Expense	<u>\$1,071.24</u>	<u>\$717.73</u>	<u>\$0.00</u>	\$717.73	100.00%
Total Expenses	<u>\$407,010.69</u>	<u>\$405,055.15</u>	<u>\$398,534.11</u>	<u>\$6,521.04</u>	<u>1.64%</u>
Net Income	<u>\$950.31</u>	<u>\$7,929.72</u>	<u>\$1,600.50</u>	<u>\$6,329.22</u>	<u>395.45%</u>

Appendix 1- Expense Statement
Appendix 2 – Revenue Statement

Motion by Gord Maier to accept the Treasurer’s Report, seconded by Kyle Young.

3) Committee Reports:

a) Vice President Rep League: Paul Wilson

- I would like to take a moment to thank all executive, coaching staff and volunteers for making this, yet another successful year for Woolwich Minor Hockey. Your hard work has not gone unnoticed. Thank you.
- Another year in our new facility has proven again to be very successful with 9 of our 14 rep teams advancing past the preliminary rounds. Unfortunately Woolwich fell short in the next round only having 3 teams advancing to the Semi’s. These teams were our

Novice, Minor Atom AA and Atom AA with our Atom AA winning the OMHA title on back to back years and then representing Woolwich at the OHF Championships losing in the Semi's. Congratulations to all rep teams on a great showing during Playdowns.

- Not to be overlooked, we did have three teams compete for league championships. Unfortunately all three teams came up a little short on the scoreboard including the Minor Bantams that pushed their series to game 6. I believe all the teams had a great season.
- New this year was the implementation of the Additional Player Movement policy which saw Woolwich accepted 6 players from other centers to play on our rep teams; I am hopeful that this was a rewarding experience for all participants.
- This policy had perhaps the greatest impact on us at the Bantam level where we had too many goalies per teams we were entering at this level. Two goalies went to Arthur on goalie relief and from what I understand from them, had a great year and won a Tri-county Championship.
- Currently we are in the middle of AAA tryouts and the NRP Tryouts for Woolwich players wishing to explore other challenges of play. With Centre Wellington being moved to an AA base category many of our players are eligible to tryout there with still a few players eligible for Guelph depending on mileage. Woolwich will continue to accept NRP cards for any players wishing to come here to play for the 2012-13 season.
- In closing I will once again go back to a comment I made at last years AGM. Let's try to keep the fun in the game, cheer on all players, and enjoy your time at the arena. Time and seasons will fly by at a blink of an eye so enjoy the memories that are being created in front of you now.
- Good luck to everyone next season with tryouts and I will see you around the rink.

Q. Did any of our players go elsewhere to play?

A. No – however, this year with Centre Wellington moving to a AA centre, this will change. Also depending upon mileage, you may also go to Guelph.

Q. Are the teams that were AA this year – will they be staying AA?

A. Currently it appears that they will be staying, however, we will need to assess as many players in those age groups are trying out for AAA.

b) Local League: Tom Arndt, Dave Baker

- A big thanks to all coaches trainers and managers who made this year a success
- Also thanks to all the parents who support their kids and their coaching staffs, which made the year so much more enjoyable all around
- We fielded 16 teams in LL this year
- 7 teams made the final playoff round, Congrats to Novice 1 for winning the B final, Novice 4 the D final, Atom 2 the B final, Bantam 2 the B final and, Midget 4 the C final
- A big thanks to Gerry Beard, Todd Schell and Chad Nicholls for all their help as convenors of Novice, Atom and Peewee respectively. The shared leadership makes the work for all easier
- We had an excellent response for the coaches evaluations, and the overwhelming majority was positive, which confirmed what the convenors and myself were seeing
- As always, we're looking for coaches for next year, let us know ASAP if you are interested

- The Grand River Local League executive will be voting at their meeting in May (Tues, 15th) to determine whether or not to keep contact in the league. Each centre will have one vote. The Woolwich executive will be voting to keep contact in the local league
- Reminder to coaches/trainers with expiring credentials to update before they expire, if you're not sure please ask us or Jodi
- We welcome your feedback or concerns, feel free to be in touch

b) Vice President Coaching: Rob Waters

- Implemented the CMRG Concussion Management Program this year for rep teams Minor Atom and above. Cost per player was \$25 and all tests were completed before the start of the season. 2012/13 we are going to expand the program across the entire association.
- We hosted 2 concussion seminars in September and also had Stopconcussions.com at the DS Day to increase the education and awareness of concussions as well as the importance of concussion management.
- Received over +165 coaching evaluations. Incorporated some of the feedback into the evaluations from last year (assistant coaches), good constructive feedback was received. Similar results as last year as the majority of the reviews were positive. These reviews are very valuable when considering prospective coaches for next season and some of the feedback has been shared with the coaches.
- Coaching Applications: Submission deadline was April 16th with moderate response. Selection of coaches for Representative Teams will occur by the end of May 2012.
- Coaches are selected by the Coaching Selection Committee. The Committee consists of the President, V.P Coaching, V.P. Rep, V.P Local League, and V.P Player Development.
- Hosting a Coaches, Trainers, Managers, and Sponsor Appreciation Dinner in May paid for by WMHA to thank the volunteers for their countless hours that they put forward to make this a great association. Once again it will be held at the Elmira Golf
- Clinics for new or expiring coach and trainer certificates are posted on the website. We will call all existing expiring certificates in the next month or so to encourage them to register. We recommend that our staff take the WMHA clinics as this keeps our costs down for the Association

c) Vice President Player Development: Eric Brubacher

- The 2011-2012 season for Woolwich Minor Hockey was successful from a development perspective. The early pre-season hockey camp in August 2011 was run by Matt McGahey from the University of Waterloo with 46 registrants from a Tuesday to a Friday. There were many organization coaches and high school volunteers who gained valuable hours for their volunteer hours at the secondary level.
- Goalie clinics were held in September and November 2011 and were instructed by Matt McGahey originally of the Zone Training and currently goalie coach of the University of Waterloo Warriors Varsity Hockey Team. We had 26 and 20 registered for the respective clinics with a few no shows for both clinics. These clinics are offered at no charge for the registrants and there has been some discussion we may have to charge a nominal amount to have commitment from the players. The November clinic was held on a PD day and that

may have to be changed as to date for next year as comments were made that players do not want to come to these types of clinics on an off day, which can be up for discussion. Traditionally we have held these clinics on PD days with good attendance.

- The checking clinic for Atom and PeeWee players as a no charge clinic was well attended by approximately 75 players and was instructed by Eric Calder of Skills Plus Hockey. This clinic is held in mid September and could possibly be moved later once teams are confirmed and potentially two clinics may be beneficial for the organization. I think it is important to include the Atom age players as we do to introduce them to the concepts of checking before they officially begin contact at age 11.
- The Saturday morning skill development sessions were run by Eric Calder of Skills Plus Hockey in the Fall and Spring and were attended by 14 and 13 players respectively. The numbers were down from the previous years however we virtually cover our costs plus - with instructor and ice costs and I feel the program is valuable from a development perspective as the traditional player attending is the younger, so called weaker, House League/ mini/pre-novice player which gives them great instruction and added ice-time for their development. Goaltender instruction is available in this program as well however it has been difficult to get goalies out for the program even with discounted costs for goalies.
- The Mini and Tyke programs went well again and it is a credit to our coaches and off-ice volunteers for its' successes. We had many of the Woolwich Wild girls attend various clinics with availability which is good for them and the Girls' organization. There was a continued relationship with the Elmira Sugar Kings with on-ice volunteering at some of the clinics as well.
- Going forward I would like to see further goaltender development and am very open to suggestions for the future. I again would like to thank the volunteers at all levels for their time and commitment to Woolwich Minor Hockey. Thank you very much.

Q. For body checking could you run it integrated within a practice, vs having it just the one day.

A. Will bring up to Eric, as it important to carry on the skills and drills within the practice.

d) Ice Scheduler: Deb Good

- Tryouts were better managed this year with A and AE teams not overlapping
- We utilized ice better this year even though we received a price increase from the Township
- Used monday early ice for a training camp, cancelled christmas week ice and march break ice
- We had to purchase ice for longer playoff season(many teams made it far)
- Still need better communication with teams but it is improving
- Playoff schedule is always a challenge as teams will endure losing practices or moving times around - it is much appreciative that teams give us the flexibility!

Q. How is the ice divided? Snyder ice vs McLeod ice.

A. In June the rep teams and the Grand River teams have to have ice times, dates, times, allocated. Then tournaments, etc. have to be rescheduled. Ice Scheduler tries so that that all teams get to play on Snyder. We try to give all teams opportunities and yes Rep teams do get more ice times on Snyder.

Q. Is there an ice cost differential between the 3 ice surfaces?

A. No

Q. Frustration occurs when there is a practice on Snyder vs a game on McLeod.

A. Deb tries her best to accommodate. Sometimes there may start a practice, but a game is scheduled afterwards. All ice times start at different times.

e) Office Administrator/Registrar: Jodi Young

I can't believe my first year at the hockey office has gone by so quickly. It has been a lot of fun learning what it takes to run a successful minor hockey association. Please let me know if you have any suggestions to help things run a little smoother as I am always looking for ways to improve.

- Registration Summary
 - Total registrants for the 2011-12 season was 575.
 - 31 teams total + 100 Initiation and Pre Novice players.
 - Juvenile team did not have enough registrants for a team.
 - Registration is done almost exclusively online with only a few people still choosing to do manual registration. Online makes it a lot less time consuming.
 - We are looking into adding payment online by visa/mastercard to decrease the consuming process of collecting and depositing cheques. The cost of this service would be approximately \$2.50 for each registrant.
 - Tax receipts can be retrieved directly from your account on the hcr or I can email it out upon request.

Q. Tax Receipts requests.

A. You should be able to login and print off the receipt. Will put something onto the website – how to retrieve. Any issues please contact her.

f) Referees: Jeremy Weber

- This was another successful year for our officials having over 90% of our officials supervised by a qualified OMHA representative. This representative actually watches an entire game and then gives feedback and instructions as well as enters a report into a database so progress can be tracked for each official
- We had 8 officials certified at Level 2 and 1 official attend a Level 3 clinic
- 4 officials were selected to officiate OHF Championships (AAA Midget in Welland and a Minor Atom in Oakville)
- We transitioned to an online assigning program (Horizon Web Ref) which has been met with a tremendously positive response from all parties involved. The program among many other things, allows officials to book off days on their availability calendar, provides frequent reminders of games, streamlines invoicing and allows us to work together with league personal to ensure games are being covered. I really can't stress enough what a positive move this has been for the association.

Q. Is there a pool of refs from all over?

A. You need to belong to the Elmira District Referees Association, pay dues, etc. If you are out of the area, the referee association will vote on allowing you to come into the organization.

Q. How old do you need to be a ref?

A. You need to be 14, take a course and become a Level 1. There are several levels, you cannot be a Level 2 until you are 16 and take a recertification course. You are evaluated yearly and must pass your recertification course with a specific % dependant on level.

g) Tournament: Tracey Williams

- The 36th annual Woolwich Wildcat Weekend Hockey Tournament was held November 11, 12 & 13, 2011. We had representation from OMHA, Alliance and the GTHL with 34 total teams

BRING IT!
NOVEMBER 11-12-13-2011

participating in the six divisions. (down 4 teams from 2010 registration). The breakdown of teams was as follows:

- Minor PeeWee (4), Major PeeWee (8), PeeWee AE (4)
- Minor Bantam (4), Major Bantam (8), Bantam AE (6)
- We had a great weekend with a wide range of activities – Silent Auction, Raffle Table, Popsicle Pull, Fresh Gear Booth, Wildcat Cafe, Game Asylum Video Truck and of course, lots of great hockey!!
- Thank you to all of our volunteers who helped make this weekend such a success.
- **WE RAISED \$15,500 FOR WOOLWICH MINOR HOCKEY!**
- We had Woolwich Teams going to the Semi-Finals in all divisions, with the PeeWee AE team, the Bantam AE team, the Minor Bantam and Major Bantam teams all making the Finals. And Congratulations to the Major Bantam A team who won their division.
- *Tracey Williams will chair the event next season. We will also be introducing the plan for new tournaments at the Local League Level.*
- *It should be an exciting 2012-13 season!*

h) Equipment: Garry Mayberry

- It has been a lot to learn this year and a bit overwhelming at times, but I am now getting comfortable with what needs to be done. I would like to thank everyone for being patient with me and especially Paul for his assistance and guidance.
- This season we purchased 4 new sets of jr. goalie pads and 2 sets of jr. blockers, trappers and body armour.
- There are still many sets of jr. equipment that need to be replaced.
- Currently we have not had much goalie equipment returned. I feel many people want to try to hang on to it for next year. One problem with this is I am having trouble trying to provide equipment for a couple kids that are looking to try playing goalie for the first time during spring 3 on 3 hockey.
- The question becomes, do we continue to buy more equipment to ensure we have something for everyone or try harder to get the equipment returned so it can go back out to other potential goalies for the summer?
- We had briefly discussed this year about implementing a nominal charge for equipment use outside of the hockey season, possibly \$25.
- The equipment room is too crowded. I am going thru the stuff finding unused and outdated equipment and hope to have the old stuff for sale by September.
- We are currently looking into new style jerseys for Woolwich. Cost is much too high to change over everything at once so we are looking at option plans at how to make the change over gradually. Another option discussed is to look into a separate fund raiser to get the money for new jerseys.

Q. Any consideration of putting on the names on the back of the jerseys?

A. With the new jerseys, there is a possibility of name bars, and if parents do not want the name, they do not have to purchase the name.

A. Costs of new jerseys are extremely expensive, talk of doing a fundraiser to offset the costs, can only do a few teams at once. Funds need to be raised to move forward.

Q. Is there an idea of having one person carrying their own jersey, vs one parent carrying all of them. Many centers do it and we look very unprofessional.

A. We actually did that as an experiment several years ago, it did not work well as the organization would like to get several years out of a jersey. Players were not used to it, many jerseys were just thrown into the players bag and did not come out.

A. From a parent – perhaps that is a respect issue and not a jersey issue.

Q. Atom LL group kept their jerseys this year.

A. McDonalds jerseys were a lightweight jersey, and would stand up for one year only. Discussion ensued perhaps this is a solution moving forward.

i) Photos: Chris Schnarr

- The photos were taken the week of Oct. 25th to Oct. 27th and Nov 10th to 12th at Calla Studios in Elmira once again by Tina Weltz. They went very smoothly as the facility is set up perfectly for this.
- Photos were then delivered to the teams on Dec 17th in time for Christmas.
- The sponsor Thank you Plaques are all done and have all been distributed to the sponsors.
- One change was made to have all the teams from Bantam up wear shirts, ties and slacks instead of their equipment. This seemed to be well-received.
- We will be putting out a tender as per the constitution for next season's photos. We are asking anyone interested in getting the business to put together a proposal and get it back to me by the beginning of June.

Q. How much work would it be photoshop a person who missed the team photo?

A. It is a lot of work, but the player who missed is able to get their individual photo done.

j) Sponsorship: Chris Williams

- Our Sponsorship brochure is distributed to potential Sponsors. The brochure can be downloaded from the hockey website.
- All teams for 20011/2012 were sponsored this year.
- We continue to make sponsorship more attractive.
- We work with sponsors for deals that can be more advantages for them for example; we leverage our sponsorship with Sportco in turn for a discount on the purchase of jerseys.
- Shared sponsorships are available and may be attractive and more affordable to organizations. A shared sponsorship provides a sponsor on the team's main jersey and their alternate jersey for Local league. The teams are encouraged to wear both sets. For rep teams it provides a different sponsor for each set of team's jerseys.
- Sponsors are provided an invoice to account for their expense
- Team sponsors are provided a player registration discount if their parent's company's sponsors a team.
- Sponsors are invited to the coaches volunteer dinner, and they receive a sponsorship plaque that includes the team photo along with the sponsor logo
- There are 5 sponsors whose term is up for renewal for next year.

k) Fundraising: Diane Weigel

- Thank you to all the Woolwich Wildcats who contributed to fundraising. Without your hard work and dedication we would not have surpassed our goal of \$10,000 this season.
- We raised \$11, 439.00 through the pepperette and cash calendar campaigns.
- Our pepperette campaign was very successful once again! This year we sold 3253 packages for a profit of \$6506! The team who sold the most pepperettes this year was the Novice AE team. Congratulations to you all on a job well done!

- The Cash Calendar campaign was also a huge success. Woolwich Minor Hockey sold 469 calendars. \$4690 went to your Woolwich Minor Hockey Association and \$2345 went back to the teams.
- Thanks to the team representatives for sharing all fundraising events with your teams. There was a great increase in participation this year. Next year I'm sure we can achieve 100% involvement.
- *"Whether you believe you can or you can't, you are right!" – Henry Ford*
- See you in September!

Q. With Managing the Minis, when fundraising went out – the timing was very difficult to do. Especially with only 1 ice time, and then it was due.

A. Definitely take this under advisement.

Q. With respect to the pepperettes pick up – it was really late as it was near Christmas.

A. Next year will adjust.

l) Webmaster: Brian Knipfel

- Over the last 1 year, we've had over 53,500 hits on the web site - approximately 1/3 being the main page
- Rebuilt some of the graphics this year and standardized the colours
 - the main banner across the top
 - and the team page logos with Team and Division Sponsors
- Rebuilt all team pages, coaching staffs and sponsor links in September
- Continued news page for 2011-2012 – not as much action on that this year as last year.
- Updated the Sponsor pages with table of logos and URLs.
- This year for Woolwich Weekend, we continued the online stats for the weekend which the tournament committee kept up to date

m) Hockey Moms: Shelley Clifford

- For the 2011-12 season, all WMHA clothing, spirit wear and accessories was offered several times throughout the season for purchase for all Rep and Local League players. Events held at WMC and during Photos for Local League.
- Items offered were:
 - 3 in 1 Jacket
 - Navy Blue ("Northface type") Jacket
 - Melton Leather Jacket
 - Stormtech Windsuits
 - Long Sleeve Red Shirts
 - Red Zipped Hoodies
 - Grey Tshirts
 - Toques
 - Wheeled Hockey Bag
 - And Hockey Pins – still available at \$3
- Over \$1535 was raised for WMHA.

New Business

1. Major Atom AA went onto win the OMHAs and were successful, then then went onto play in the OHF.
2. Dan Snyder Day Banquet – was attended quite well.
 - a. Novice Coaches were only told a week in advance, and it was a full day commitment, would like to know ahead of time.
 - b. Public Skate – should have been held not when Junior Players were at their banquet
 - c. Not all stations in McLeod were manned (during the Junior Banquet)
 - d. Banquet was quick – it was good
3. NHL Alumni Tickets
 - a. Game is happening this Saturday, big fundraiser for WMHA as a 65% of the money raised, tickets are \$10 each.
4. Ice Rate Increase
 - a. WMHA Exec have battled the township for at least 3 months, original increase was up to \$30,000 per year, went back and forth with council, able to negotiate after 6pm will pay prime rate vs 5pm.
 - b. Still an increase of \$15,000 per year.
5. Additional PeeWee Rep Team
 - a. New Executive will discuss next month, request to put a second rep team within the group, Minor PeeWee AA, Minor PeeWee AE (Harrison division), as there is a tremendous amount of players in this year level
6. 2012/2013 Minor Atom AA
 - a. Will decide with new executive in the next month

New Business from the Floor

1. Question Why did the group vote to keep Body contact within WMHA?
 - a. Kept body contact within the league as players who transition between AE and Local League have the opportunity to play rep.
 - b. There is another option that we are investigating another non-contact league located elsewhere. Will look into if we can be allowed in the league.
 - c. The Alliance teams do have non-contact so if a family really wants to be in a non-contact league, it is fairly close to go.
 - d. We do get many players in from the Waterloo area who want to play contact. Numbers not available.
2. If the whole WMHA is going to mandatory concussion testing – is the cost within the registration fee?
 - a. The \$25 fee is within the registration fee.

3. Gate Fees – Where does the money go to? Parents view it as paying to watch your child play?
 - a. At the GRLL many centres raise \$10K , they will not give up this source of revenue.
 - b. We WMHA would like it to be gone, however, we are trying to recoup the money from other centers parents as our players’ parents pay when they go to other centers.
 - c. Tom Arndt will again bring it forth at the next GRLL meeting.
4. Few executive members moving on - Shelley Clifford, Diane Weigel, Brian Knipfel, Thank them for their effort. Gift Certificates were given as a Thank You.
5. Positions available:
 - a. Player and Coach Development Assistant - John Robertson motioned for Fred Hale seconded by Karen Berlet. All in favour, motion carried.
 - b. WebMaster – Jasmine Roth motioned for LeeAnn Rollins seconded by Fred Hale. All in favour, motion carried.
 - c. Fundraising – vacant
 - d. Executive Secretary – John Robertson motioned for LeeAnn Rollins seconded by Fred Hale. All in favour, motion carried.
 - e. Concussion Management - Steve McCallum motioned for Dave Lee seconded by Fred Hale. All in favour, motion carried.
 - f. Hockey Moms - vacant

Unfilled positions Executive will be looking for people to fill these positions.

Ballot was drawn for \$100 gift certificate– Karen Berlet was the winner.

Adjournment: 10:10pm

Appendix 1 – WMHA Hockey Expenses 2011-2012

WOOLWICH MINOR HOCKEY - EXPENSES

ICE RENTAL

<u>HOURS</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
SNYDER	958.5	998.5	958
MCLEOD	535	555	591.5
ST JACOBS	<u>520.5</u>	<u>523.5</u>	<u>539.5</u>
TOTAL HOURS	2014	2077	2089

DOLLARS

SNYDER	\$134,931.64	\$133,104.38	\$113,705.66
MCLEOD	\$75,450.19	\$73,460.99	\$71,087.45
ST JACOBS	<u>\$68,217.49</u>	<u>\$67,214.51</u>	<u>\$64,068.20</u>
TOTAL COST	\$278,599.32	\$273,779.88	\$248,861.31

RATE SUMMARY

	PRIME	NON-PRIME
2008	\$109.41	\$65.67
2009	\$119.00	\$73.50
2010	\$128.80	\$73.50
2011	\$143.50	\$80.49
2012	\$147.80	\$82.90

SHIRTS

	<u>2012</u>	<u>2011</u>	<u>2010</u>
MINI SHIRTS	\$1,218.97	\$812.25	\$1,202.32
SKILLS JERSEYS	\$308.49	\$558.22	\$610.20
MISC CHARGES	\$1,587.36	\$1,277.09	\$1,619.43
NEW JERSEYS - 6 SETS		\$5,676.92	
NEW JERSEYS - 6 SETS			\$7,422.99
NEW JERSEYS - 2 SETS	\$3,827.28		
TOTAL SHIRT COSTS	\$6,942.10	\$8,324.48	\$10,854.94
CURRENT YEAR JERSEY COSTS	-\$3,827.48	-\$5,676.92	-\$7,422.99
ALLOCATION CURRENT YEAR	\$1,275.76	\$1,892.00	\$2,700.00
ALLOCATION PREVIOUS YEARS	\$4,592.00	\$5,147.25	\$5,282.25
TOTAL SHIRT EXPENSE	\$8,982.38	\$9,686.81	\$11,414.20

<u>EQUIPMENT</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
USED GOALIE EQUIP			\$250.00
NEW GOALIE EQUIP		\$2,372.79	\$920.80
REPAIRS TO EQUIP	\$300.00	\$300.00	\$211.20
PYLONS/PUCKS	\$789.87	\$711.90	\$796.03
FIRST AID KITS		\$348.49	\$331.68
MISC	\$124.54		

TOTAL EQUIPMENT EXPENSE	\$1,089.87	\$3,733.18	\$2,509.71
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<u>OFFICE MANAGER/ICE SCHED</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
JODI YOUNG - OFFICE MANAGER	\$7,675.00	\$4,568.00	\$4,386.00
DEB GOOD - ICE SCHEDULER	<u>\$10,500.00</u>	<u>\$10,500.00</u>	<u>\$10,500.00</u>
TOTAL WAGES PAID	\$18,175.00	\$15,068.00	\$14,886.00

OFFICE MANAGER IS A HOURLY PAID POSITION

ICE SCHEDULER IS A SALARIED PAID POSITION AT \$875 PER MONTH

<u>COACHES CLINICS</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
CLINIC COSTS - OMHA	\$5,120.00	\$10,845.00	\$7,890.00
COSTS TO RUN CLINICS	\$1,061.10	\$897.32	\$1,509.08
CLINIC DEPOSITS	-\$6,975.00	-\$13,845.00	-\$10,310.00
CREDIT FROM OMHA		\$0.00	-\$2,750.00
REIMBURSEMENT TO WMHA			
COACHES	\$676.70	\$1,651.25	\$1,544.00
TOTAL CLINIC COSTS/PROFIT	-\$117.20	-\$451.43	-\$2,116.92

<u>OFFICE SUPPLIES</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
BOX RENTAL	\$175.50	\$175.50	\$175.50
FILM/RIBBON	\$91.27	\$83.27	\$319.05
COPIER EXPENSE - MAINTENANCE	\$249.73	\$248.32	\$209.11
POSTAGE	\$198.85	\$197.75	\$56.70
NEW CHEQUES FROM BANK	\$106.75	\$0.00	\$105.75
BINDERS/LABELS/ENVELOPES/MISC	\$271.11	\$253.40	\$719.08
PAPER	\$50.03	\$74.03	\$277.63

SHREDDER	<u>\$0.00</u>	<u>\$79.09</u>	<u>\$0.00</u>
TOTAL OFFICE EXPENSE	\$1,143.24	\$1,111.36	\$1,862.82
<u>ADVERTISING</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
HELP WANTED		\$135.32	
T OF W BROCHURE	\$0.00	\$118.65	\$105.00
ANNUAL MEETING		\$161.70	\$234.86
TENDERING PROCESS	<u>\$259.62</u>	<u>\$336.74</u>	<u>\$312.68</u>
TOTAL ADVERTISING EXPENSE	\$259.62	\$752.41	\$652.54
<u>MISC EXPENSE</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
COACHES DINNER	\$2,090.00	\$1,912.50	\$1,678.75
COACHES MEETING	\$50.93	\$176.55	
MISC	\$110.07	\$100.00	
OMHA BANNERS	<u>\$0.00</u>	\$1,213.17	
TOTAL MISC EXPENSE	\$2,251.00	\$3,402.22	\$1,678.75
<u>PLAYER DEVELOPMENT</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
SKILLS DEVELOPMENT - E CALDER	\$4,113.12	\$3,800.00	\$3,800.00
PRE-SEASON SKATE	\$600.00	\$600.00	\$600.00
BODY CHECKING CLINIC	\$300.00	\$300.00	\$300.00
GOALIE CLINIC	\$300.00	\$600.00	\$550.00
HOMETOWN HOCKEY			
BRANDON MULHOLAND			
OFFICE EXPENSE		\$104.35	
TOTAL PLAYER DEVELOPMENT	\$5,313.12	\$5,404.35	\$5,250.00

Appendix 2 – WMHA Hockey Revenue 2011-2012

WOOLWICH MINOR HOCKEY - REVENUE

<u>SPONSORSHIP</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
BRIDGELAND	\$450.00	\$450.00	
LEROYS	\$500.00	\$500.00	
ELMIRA INSURANCE		\$2,700.00	
MCDONALDS		\$500.00	
RBC		\$500.00	
ELMIRA FOODLAND	\$500.00	\$500.00	
WOOLWICH PHARMACY		\$500.00	
ELMIRA PET	\$900.00	\$900.00	
TRYLON	\$900.00	\$900.00	
GAS ONT		\$500.00	
GUYS & DOLLS	\$500.00	\$500.00	
NO FRILLS	\$500.00	\$500.00	
WATERS & HASTINGS		\$1,140.00	
SCOTIABANK		\$1,000.00	
ELDALE		\$60.00	
DODGE SPONSOR	\$2,200.00	\$1,500.00	
PIB	\$900.00		
GO ENERGY	\$500.00		
AYR WELDING	\$1,100.00		
MARTIN'S GARAGE	\$1,500.00		
RBC KITCHENER	\$450.00		
FIRST CHOICE HAIR	\$600.00		
SULCO	\$250.00		
M&G MILLWRIGHTS	\$2,700.00		
GOODS GARAGE	\$450.00		
LIONS CLUB OF ELMIRA	\$900.00		
MARTIN MILLS	\$100.00		
ROSENDALE FARMS	\$500.00		
RESURFICE	\$500.00		
MIKE BENDER ROOFING	\$900.00		
CHEMTURA	\$500.00		

MORRISON	\$1,000.00		
SPORTZONE	\$500.00		
ELMIRA INSURANCE	\$900.00		
RMW ALUMINUM	\$900.00		
ST JACOBS LIONS	\$1,500.00		
TOTAL COLLECTED	\$23,100.00	\$12,650.00	\$10,000.00
3 YEAR SPONSOR	-\$3,800.00	-\$1,800.00	-\$5,000.00
FROM 2010		\$4,479.33	
FROM PREVIOUS YEARS			\$7,916.66
TOTAL SPONSORSHIP REVENUE	<u>\$19,300.00</u>	<u>\$15,329.33</u>	<u>\$12,916.66</u>
<u>FUNDRAISING</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
GOLF TOURNAMENT	\$1,906.40	\$3,672.53	\$0.00
PEPPERETTES	\$6,506.00	\$4,782.72	\$6,140.91
CASH CALENDERS	\$4,640.00	\$3,470.00	\$0.00
BARBEQUE(EXEC,BANTAM AE,NOVICE AE)		\$750.00	\$0.00
DANCE			\$646.32
MISC			\$602.16
CLOTHING SALES	\$1,535.76	\$2,000.00	\$2,500.00
(2011 ESTD)			
TOTAL FUNDRAISING	<u>\$14,588.16</u>	<u>\$14,675.25</u>	<u>\$9,889.39</u>
<u>MISC INCOME</u>	<u>2012</u>	<u>2011</u>	<u>2010</u>
CLOTHING SALES FROM LAST YR		\$320.09	
SHIRT SALES	\$226.00	\$234.00	\$150.00
PLAYER DEVELOPMENT FEES FROM OMHA	\$1,319.05	\$400.00	\$422.22
SIGN REVENUE	\$3,917.37	\$1,819.03	
FRIENDS OF HOCKEY		\$1,645.00	\$3,170.00
HOCKEYVILLE			\$1,000.00
MISC	\$39.47		
TOTAL MISC INCOME	<u>\$5,501.89</u>	<u>\$4,418.12</u>	<u>\$4,742.22</u>